



Position: Business Development Professional

We are seeking a **BUSINESS DEVELOPMENT PROFESSIONAL** with an understanding of the Real Estate Development process. Your experience may come from construction, real estate, architecture or engineering. Ultimately, you have solid knowledge of how our industry works and you have developed a circle of influence.

Additionally, you have:

- Well-developed interpersonal, negotiation, and communication skills and the ability to close sales.
- Proven success in developing new client relationships with demonstrated track record.

What you will do:

- Implement existing structured sales methodologies to establish new client relationships and generate sales revenues.
- Develop and maintain close personal relations with governmental, municipal, corporate, and other executives of client organizations, handle inquiries and negotiate new assignments with the coordination of executive management and production personnel.

In return, we offer competitive compensation packages including:

- Salary during training
- Aggressive commission schedule
- Paid Medical, Dental, Vision Insurance Premiums on a National PPO Plan
- Individual Retirement Plans
- College Savings Plan

As part of our team, you will also enjoy:

- Current Computer Technology & Software Tools
- Flexible Work Schedules
- Supportive/Collaborative Environment
- (10) days PTO
- 1 Week Summer Break
- 1 Week Winter Break
- Annual Summer Picnic
- Fabulous Halloween Party
- Annual Holiday Party
- Onsite Gym w/ Locker Room Facilities
- Game Room w/ Big Screen TV
- Full Kitchen w/ Dining Room

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