# Introducing.... CivilWorks ng<sup>2</sup>



Tyler W. Johnson, Business Development Professional, hard at work for you!

A 1994 Southern Utah University graduate, earning a Bachelor of Science degree in Business Administration with an emphasis in "Marketing", **Business Development Professional, Tyler W. Johnson,** contracts public sector projects for **CivilWorks** The experience he's gained along the way has proven effective in how he handles every one of our projects.

Before joining **CivilWorks** 7, Tyler worked for water well pump distributor, Delco Western, of Salt Lake City. Tyler was promoted to Marketing/Sales Manager/Purchaser, handling a vast array of duties, including managing sales, designing sales incentive "reward" programs, and developing marketing and financial plans for manufacturers and customers.

In addition, Tyler worked very closely with civil engineers and municipalities to develop, design, and specify projects, just as he does for **CivilWorks D**<sup>2</sup>.

He was instrumental in assembling and submitting bids and proposals to engineers, municipalities, and end-users; and Tyler assumed responsibility for maintaining and purchasing a large inventory and collecting monies owed to the company.

## "Sensible" Solutions...

**Timeliness, Accuracy,** and **Budget** are the critical watchwords in the provision of civil engineering services.

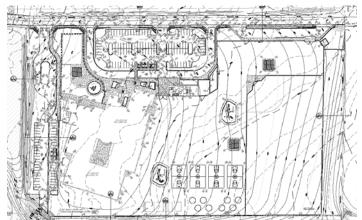
**CivilWorks** focuses on these areas when providing our services for the preparation and delivery of drawings for the processing and construction of new projects.

"**Timeliness**" means within (<u>30</u>) working-days of authorization a "Complete" set of Engineering Plans including: Topographic & Boundary Surveys, Horizontal Control, Grading, Utility, Sections, and related Details are ready for necessary Public Works review and approvals.

In addition, Timeliness is the ability to coordinate with Public Works' various departments including: Land Development, Flood Control, Traffic, and Fire, as well as, the (<u>04</u>) Utility entities.

"Accuracy" to us includes the attention to Dimension, Calculation, and Detail necessary for the development and construction of a "<u>Commercial Pad</u>" facility.

**"Budget"**, by our definition, provides for positive review, research, and analysis of your project to ensure maximum value for the least cost.



Prototype grading plan for Kathy L. Batterman Elementary School @ Hualapai.

#### Tailored to your "<u>Specific</u>" needs... Business Development Professional (BDP) with

over  $(\underline{9})$  years of civil engineering experience working in the West, Tyler W. Johnson is relentless in his pursuit of total client satisfaction.

Email: info@civilworksonline.com



#### Introducing ... cont'd

In 2000, Tyler was elected Vice President of Conventions for the Utah Groundwater Association. He aptly coordinated conventions and programs for well over 100 companies, which included arranging speakers, activities, and displays.

As Business Development Professional, Tyler provides new client opportunities in the public sector for **CivilWorks 1•**<sup>2</sup>. His broad knowledge and expertise in the civil engineering industry, paired with his marketing and sales management skills, enable him to make the perfect "match" between the client's needs and **CivilWorks 1•**<sup>2</sup> services. His impact on the volume of business experienced at **CivilWorks 1•**<sup>2</sup> is significant since his arrival. His follow-through, beyond the initial signing of the contract, has made for a smooth and efficient development of the project throughout all phases.

Tyler, his wife, Dana, and 2 young children, Phenix and Gage, are delighted to make their home in Southern Nevada.

### Tailored ... cont'd

**CivilWorks D**<sup>2</sup> has an exceptional understanding of our clients and their unique needs, and has an energy and dedication to help you succeed.



Our CivilWorks 1092 team ready to serve YOU on your next project!

Call TYLER W. JOHNSON @ (702) 534-1811 or email twj@civilworksonline.com for a "<u>FREE</u>" consultation and get your project started today!